



December 4, 2017

Marrone Bio Innovations Adds Three Commercial Managers for Southeast, West Coast, and Northeast and Mid-Atlantic Regions

DAVIS, Calif., Dec. 04, 2017 (GLOBE NEWSWIRE) -- [Marrone Bio Innovations, Inc.](http://www.marronebio.com) (NASDAQ:MBII) (MBI), a leading provider of bio-based pest management and plant health products for the agriculture, turf and ornamental and water treatment markets, has announced that Steve Bogash, Matt Heinze and Dr. Karla J. Medina-Ortega have joined the MBI team to meet customer needs in the growing biological products industry.

As seasoned experts in discovering, developing and commercializing naturally derived technologies, MBI has created an industry leading platform of pest management and plant health products.

"We are pleased to have such tenured and talented additions to our team," said Pam Marrone, CEO of MBI. "Steve, Matt and Karla are all extremely qualified experts in the industry, and we look forward to leveraging their deep knowledge and experience. I have no doubt that these three individuals will thrive in the MBI culture and environment."

Bogash joins the MBI team as the technical sales manager of the Northeast and mid-Atlantic regions with more than 20 years of experience in marketing, horticulture and agriculture. Bogash is a published author for many industry publications, covering topics such as biocontrol, marketing, pest management and nutrition. Before joining the MBI team, Bogash worked as a vice president of marketing, research and product development for ISP Technologies. He holds a Bachelor of Science in agriculture and horticulture from the University of Maryland.

"I am looking forward to using my experiences to create long-term sustainable solutions at MBI," said Bogash. "I have worked with MBI products in the past and have been a longtime proponent of the MBI pipeline. It's exciting to join a team whose mission is so very similar to my own."

Heinze has more than seven years of unique sales experience in the agriculture chemical industry. Heinze is also a certified pest control adviser and certified crop adviser, and joins the MBI team as the technical sales manager on the California coast. Prior to joining MBI, Heinze served as the Western region account manager at Willowood USA, and currently holds the positions of treasurer for the Plant Protectors Golf Association and co-chairman of the Ag One Foundation. Heinze is a graduate of California State University Chico and holds a Bachelor of Science in crop science.

"I'm eager to apply my sales experience to further increase MBI's stance in the crop production and turf and ornamental market segments," Heinze said. "The work here is full of innovation and I'm looking forward to bringing my fresh ideas to the table to increase adoption of substantial and growing toolbox of sustainable solutions."

Medina-Ortega is joining the MBI team as the product development and technical services manager of the Southeast. Previously, Medina-Ortega was a research scientist for the University of Florida at the Citrus Research and Education Center, as well as the Gulf Coast Research and Education Center. Medina-Ortega holds a doctorate in entomology from Ohio State University, a master's in entomology from the University of Idaho and a bachelor's in agricultural sciences from Escuela Agrícola Panamericana Zamorano.

"I am looking forward to assisting the MBI team in continuing to implement MBI's new products in the field, expand uses of our existing products, while educating growers, our channel partners and key university researchers on the science and art of use," said Medina-Ortega.

About Marrone Bio Innovations ***Smart. Natural. Solutions.***

Marrone Bio Innovations, Inc. (NASDAQ:MBII) strives to lead the movement to a more sustainable world through the discovery, development and promotion of biological products for pest management and plant health. MBI's effective and environmentally responsible pest management solutions help customers operate more sustainably while uniquely improving plant health and increasing crop yields. MBI currently has seven commercially available products (Regalia[®], Grandevo[®], Venerate[®], Majestene[®], Haven[®], Stargus[™] and Zequanox[®]) as well as seven product candidates in various stages of the

company's rapid development pipeline. MBI also distributes Bio-tam 2.0[®] for Isagro USA and Jet-Ag[®] for Jet Harvest in most regions of the U.S.

Marrone Bio Innovations is dedicated to pioneering smart biopesticide solutions that support a better tomorrow for both farmers and consumers around the globe. For more information, please visit www.marronebio.com.

Marrone Bio Innovations Forward Looking Statements

This press release contains forward-looking statements that involve substantial risks and uncertainties. All statements, other than statements of historical facts, included in this press release regarding strategy, future operations and plans, including assumptions underlying such statements, are forward-looking statements, and should not be relied upon as representing MBI's views as of any subsequent date. Examples of such statements include statements regarding the potential of MBI's products in the market, market projections, including the potential benefits of MBI's products, and MBI's plans for expanding additional label uses and international expansion. Such forward-looking statements are based on information available to the Company as of the date of this release and involve a number of risks and uncertainties, some beyond the Company's control, that could cause actual results to differ materially from those anticipated by these forward-looking statements, including consumer, regulatory and other factors affecting demand for the MBI's products, any difficulty in marketing MBI's products in its target markets inside and outside the United States, competition in the market for pest management products, lack of understanding of bio-based pest management products by customers and growers. Additional information that could lead to material changes in MBI's performance is contained in its filings with the SEC. MBI is under no obligation to, and expressly disclaims any responsibility to, update or alter forward-looking statements contained in this release, whether as a result of current information, future events or otherwise.

Marrone Bio Innovations Contacts:

Pam Marrone, CEO and Founder
Andre Trepanier, Director of Marketing
Telephone: +1 (530) 750-2800
Email: Info@marronebio.com

MBI Investor Relations:

Greg Falesnik
Managing Director
MZ Group - MZ North America
Main: 949-385-6449
MBII@mzgroup.us
www.mzgroup.us

 [Primary Logo](#)

Source: Marrone Bio Innovations

News Provided by Acquire Media